



Newark Livestock Market

- £37m t/o, 30,000 cattle and rising no. of sheep
- Red market each Wed, stores fortnightly Sat.
- New advisory service headed by James Sealy
- Pedigree sales of sheep, cattle and other stock
- Desire to market stock not simply sell on the day

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with sheep numbers growing rapidly in recent months.

And, in recent years, Mr Gentry and his team have also made significant inroads in to the pedigree sales arena. "Historically the pedigree sales circuit has been a bit of a closed shop, but vendors have become frustrated with the lacklustre approach of some firms and have sought out our services as a modern, versatile firm able to conduct sales both in our own purpose built premises or on-farm as appropriate."

With full-page adverts appearing weekly in national farming press and updates on the firm's website (www.newarklivestocksales.com), it remains committed to serving a very diverse clientele stretching across England and the Welsh and Scottish Borders.

And that's brought about other developments within the firm, with a recent expansion in to a range of farm advisory services following the appointment of auctioneer James Sealy (RICS and FAAV qualified) in January 2013.

The newly available services have been launched under the Newark Agricultural Advisory Services banner. As Mr Sealy explains: "It's a one-stop shop for farmers to drop in for advice whether looking at dealing with renewal of wayleaves, compulsory purchase, development opportunities or handling SFP paperwork."

"Whereas some farmers are well versed in the dealing with authorities and organisations others don't feel as comfortable, so NAAS can act on their behalf should they wish."

Mr Sealy has eight years experience under his belt having moved recently from Thrapston and having handled a raft of requirements for farming clients up to and including recently a major wind farm project.

The evolution of new market day structure and drop-in serves is aimed at keeping farmers at the forefront of Newark Livestock Market's focus, adds Mr Gentry. "We want the best for our customers. Payment on the day remains important. And we want to continue to attract all stock and to make the best of it for the vendor," he says emphatically.

FARM CAR: MITSUBISHI L200 TROJAN DOUBLE CAR

Grown-up truck does just what it says

The latest L200 Trojan from Mitsubishi is a practical pick-up which packs more power

If you are a farmer – or you simply want to get your hands on an affordable, tough as old boots, grown up version of a Tonka truck – then Mitsubishi's L200 Trojan is for you.

It's practical, it's comfortable and with 4x4 ability it'll get you in and out of fields with ease. Not only that, the pickup does what it says on the tin – it'll be your best friend when it comes to picking up loads and, when the cargo area is full, it's the perfect vehicle for lugging a laden trailer around.

Looks aren't bad either. It's mean and handsome – in a rough sort of way. The double cab means there's enough room for four, so when the Trojan isn't tackling off road areas or lugging a load around, it's a handy family motor, especially kitted out with a luscious leather interior.

Behind the wheel, the Trojan is slightly unwieldy. It takes some getting used to – in the sense that you can't just takes bends with one finger on the wheel – as you might lazily do with a normal family car. No, this pickup will

take corners wide if you don't discipline it.

Also, be aware that the Trojan only has five gears in normal rear wheel driving mode. Reverse is where sixth normally is – so it's easy to go into gear-grating territory when you first drive it. Other than that, all controls are laid out in an 'idiot's guide' fashion.

Pace, although it's not the first thing you think about when you buy a pickup, isn't an issue on the L200. There's a reason for this: the 2012/13 Trojan has had some improvements – such as 30 percent more clout, with an increase in engine power from 134bhp to 173bhp and 27 percent more torque. The result is that the Mitsubishi gathers pace like an angry rhino – when it does get rolling you feel it's like an indestructible road-train. Good job, then, that the pickup has first-rate brakes to scrub off any unwanted speed.

If you want individuality, forget it. The mighty Mitsubishi is available in two colours only; Aztec Red and Cosmos Black. But, seeing as the vehicle is largely aimed at the farming market, the L200 Trojan is a great option for users who demand resilience, versatility and performance.

By Tim Barnes-Clay, *Motoring Journalist*, Twitter @carwriteups, www.carwriteups.co.uk



FAST FACTS

- Max speed: 111 mph
- 0-62 mph: 12.1 secs
- Combined mpg: 35.8 (unladen)
- Engine: 2477 cc 4 cylinder 16 valve turbo diesel
- Max. power (bhp): 173 at 4000 rpm
- Max. torque (lb/ft): 295 at 2000 rpm
- Max. towing weight (braked) 2700 kg
- CO₂: 208 g/km
- Price: £19,324 + VAT on the road

PROS 'N' CONS

- Tough ✓
- Comfortable ✓
- Practical ✓
- Powerful ✓
- Unwieldy X

